





# Why We Do This

- Contact varied stakeholders beyond traditional ARIN community
- Raise awareness of ARIN and key messages
- Provide education





## Messages

- ARIN and the RIRs
- PDP and participation
- IPv4 depletion and IPv6 adoption
- Other targeted messages as needed
  - -Legacy RSA
  - 4-byte AS Numbers



#### Audiences

- Providers
  - ISPs
  - Content providers
  - Application service providers
- Equipment and software vendors
- Enterprise companies
- Governments and NGOs
- Media / Press / Social Media



#### Methods

- Presentations
- Exhibits (direct and reverse)
- Media interviews
- Advertisements
- Event attendance and participation
  - Microphone time
  - Hallway outreach



#### Materials

- Fact and information sheets (and CDs)
- Multimedia pieces
- Giveaways (pens, stickers, etc.)
- Slide decks
- Comic books
- More...



# Exhibit and Speaking Events

#### Recent Events

- Consumer Electronics Show
- IT Roadmaps
- LISA
- CompTEL
- CTIA Wireless
- FOSE
- VoiceCon
- WIMAX Global Forum
- Super Computing

#### **Upcoming Events**

- Interop
- Cable Show
- FutureNet
- CTU ICT Road Show
- International Telecoms Week
- E3 Gaming Expo
- InfoComm
- HostingCon
- CANTO





### Public Relations Firm

- Hired LEWIS Public Relations in July
- PR Strategy and Planning
- Social Media Strategy and Tactics
- Securing:
  - Media Interviews
  - Speaking Engagements



# Sample Media Coverage

#### internetnews.com



















## **ARIN Goes Social**

- Joint effort between MSD and Outreach
- Promoting presence at exhibit and speaking events, upcoming ARIN events, industry and ARIN news, etc.
- Interact with ARIN members, Internet technical community, and others interested in ARIN activities



## The TeamARIN Microsite



- http://TeamARIN.net
- Event Calendar
- Education
- Blogs
- Coming Soon Fun & Games



### **ARIN Goes Social**



Facebook –
www.facebook.com/TeamARI
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Twitter –
www.twitter.com/TeamARIN



YouTube –
www.youtube.com/TeamARIN



# Thank You

