

Financial Services Department

Bob Stratton, Director



Overview

- Staff
- Operations
- Registration Revenue Breakdown
- Risk Management
- Finance Committee Support
- Economic Environment



Staff

- Val Winkelman Staff Accountant
- Cathy Murphy Staff Attorney
- Tammy Rowe AR Supervisor
 - Amaris Wang
 - Tanya Gomez
 - Amy Lee
 - Maria Choiniere



Operations

- 17,468 Invoices Generated
- Payment Types
 - 64% by Check
 - 35% by Credit Card
 - 1% by wire/ACH
- 1.5% of Accounts Receivable
 uncollectable = bad debt



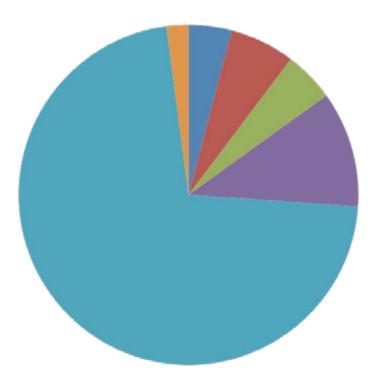
Operations

- Navision Accounting Software
 Upgrade scheduled for 2nd quarter
- Collections ongoing
- Financial Controls in Place
- FSD using ARIN OnLine to answer questions, small # compared to RSD
- Document Retention



Breakdown of 2009 Registration Revenue

2009 Registration Revenue



- IP End-User Registrations
- ASN Registrations
- Initial IPv4 Registrations
- Maintenance Fees
- Renewal IPv4 Registrations
- Other IPv6, transfers, etc.



Risk Management

- Contracts Review
- Accounts Monitoring
 - Bank Account
 - ARIN Credit Card Accounts
 - ARIN Doe not capture Customer Credit
 Card Numbers
- Insurance Coverage
- Investments = "Vanilla" Mutual funds



Finance Committee Support

- Generate Budget for Review
- Worked with Auditors on 2009 Draft Financial Statements
- Upcoming Activities Covered in Treasurer's Report



Economic Environment

Source – Economist 3/31/2010

Country	GDP – 2011 projection	Consumer Prices – 2010 %	Unemployment %
United States	2.9 %	2.2	9.7
Japan	1.6 %	09	4.9
China	8.2 %	3.5	9.6
Britain	2.1 %	2.7	7.8
Canada	3.0 %	1.5	8.2
Euro Area	1.4 %	1.2	9.9
Brazil	4.5 %	4.8	7.4
India	8.0 %	10.7	10.7
Russia	4.3 %	7.0	8.6



Thank You

