



# Chief Financial Officer

Robert "Tex" Stratton

24-26 Oct 2012

# Summary

- Staff
- ARIN OnLine Experience
- Possible New Fee Schedule
- 2012 Operational Experience
- Balance Sheet – August 2012
- Data Point

# Staff

- Val Winkelman
- Michael Abejuela
- Tammy Rowe
  - **Amaris Wang**
  - **Tanya Gomez**
  - **Amy Sanchez**

# ARIN OnLine Experience

- Communication
  - **Message Center**
  - **Invoice Lookup**
  - **Billing POC Administration**
- Processing
  - **Efficiency**
  - **Transparency**

## Planning for Possible New Fee Schedule

- Planning on how to Implement if New Fee Schedule is adapted
  - **Working with Engineering to Automate the interaction between databases**
  - **Details were presented at yesterday's PPM**
  - **Plan with CMSD for communicating about any changes throughout the year**

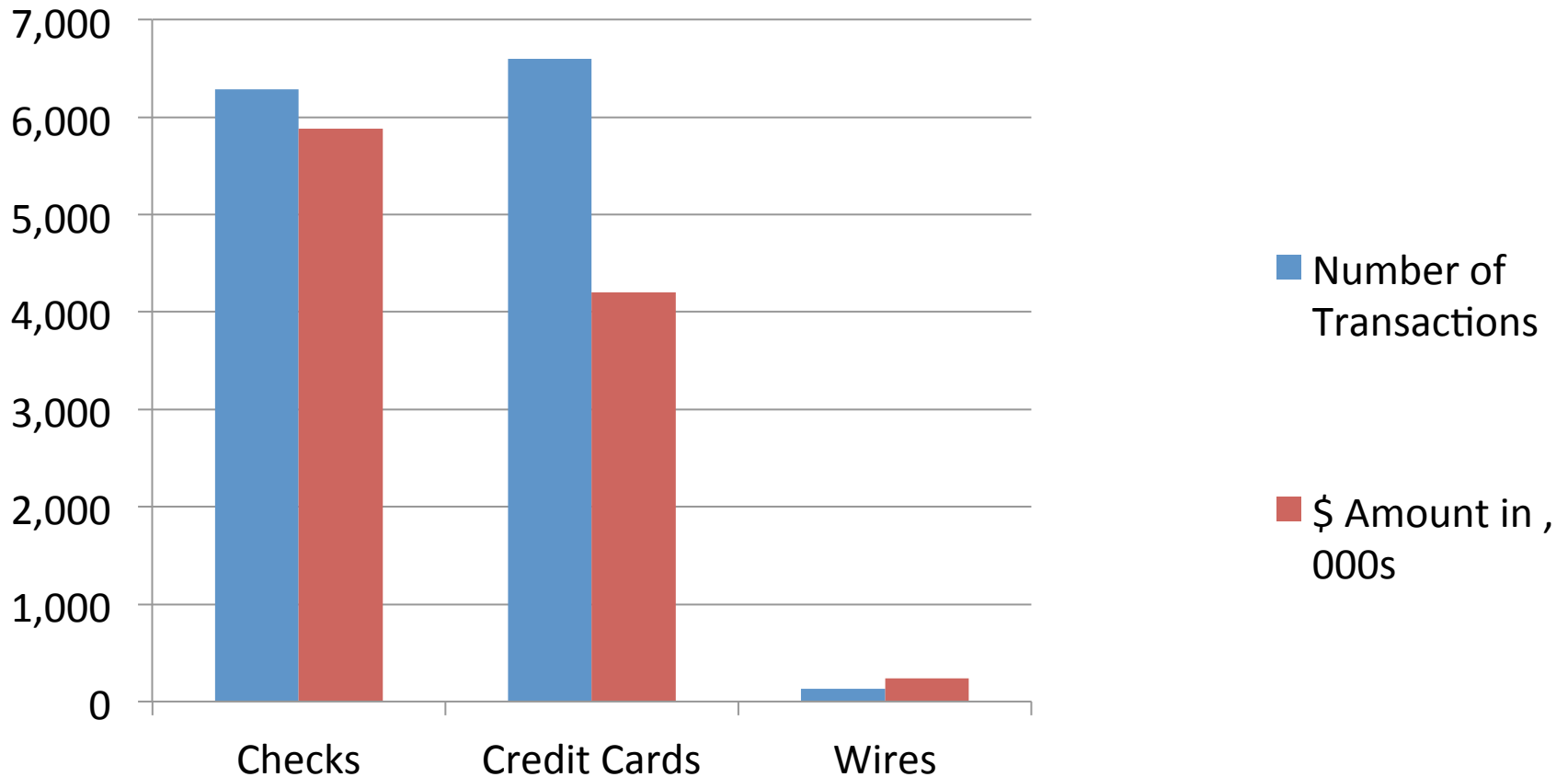


# Operational Experience in 2012

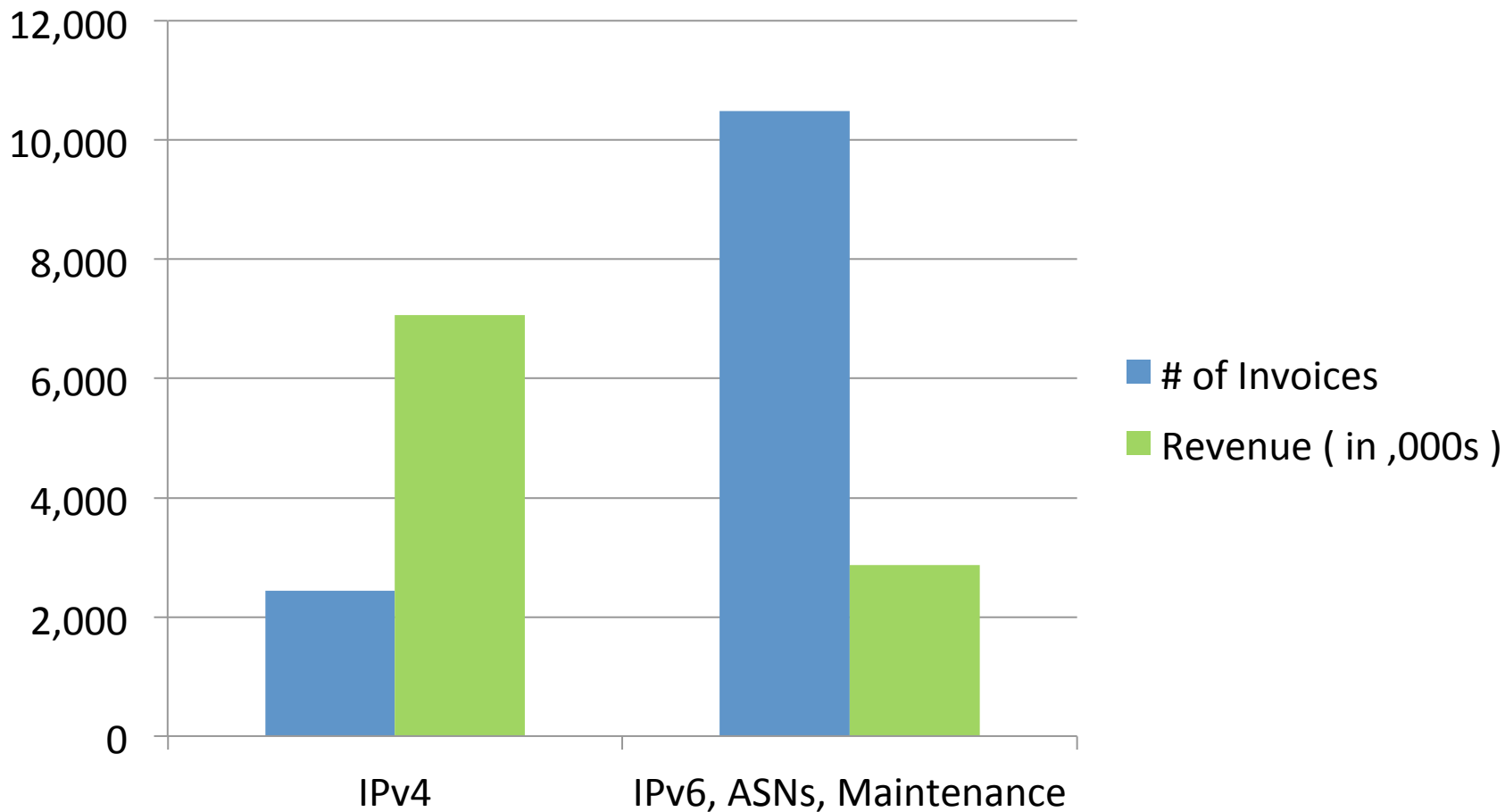
- Revenue and Expense Trends – Treasurer to present
- Working with Engineering on improved Credit Card OnLine process – just released in October
- Managing Investment Reserves is challenging in “Financial Repression” i.e. low interest rates

# Payment Types YTD

## through August

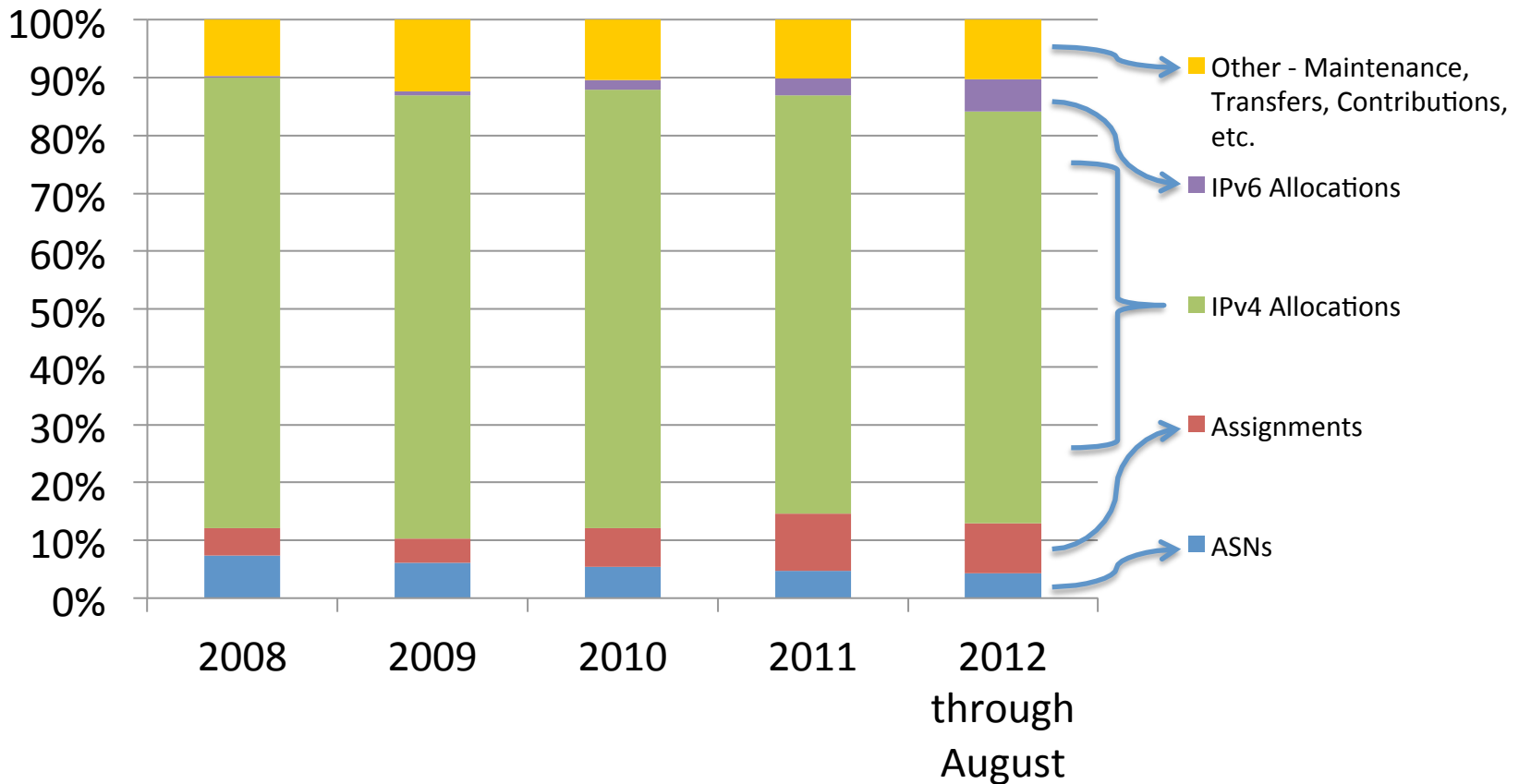


# 2012 Invoicing Structure through August





# Registration Revenue Mix by %



# ARIN Asset Balance Sheet August 2012

ASSETS		
<b>Current Assets</b>		
	Cash and cash equivalents	2,173,780
	Investments	
	Legal Reserve	2,089,103
	Operating Reserve	3,588,083
	Long Term Reserve	20,500,461
	Trade Receivables	338,612
	Nontrade Receivables	24,642
	Note Receivable	43,800
	Prepaid Expenses	524,090
	Property & Equipment net	1,018,850
	Software Costs	4,109,193
<b>Total Assets</b>		<b>34,410,614</b>

# ARIN Liabilities Balance Sheet August 2012

LIABILITIES			
<b>Current Liabilities</b>			
	Accounts payable and accrued expenses	1,131,570	
	Deferred Rent	37,723	
	Deferred Revenue	6,228,906	
	Other Current Liabilities	<u>1,765</u>	
	Total current liabilities	7,399,964	
<b>Net assets unrestricted</b>		<b><u>27,010,650</u></b>	
<b>Total Liabilities</b>		<b>34,410,614</b>	

# Chart of World GDP

Economist Magazine October 2012



# S&P 500 Stock Index

## 1 Year Results

S&P 500

■ S&P500



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Nov 11

Jan 12

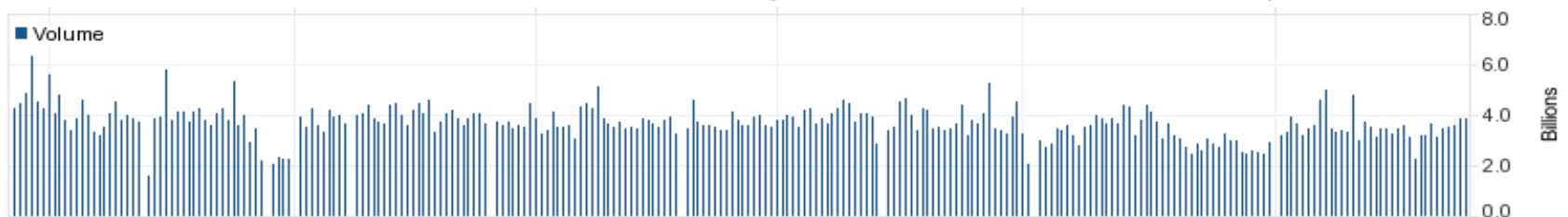
Mar 12

May 12

Jul 12

Sep 12

■ Volume





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